



## Technology & Consulting Solutions Leader

One of the largest certified MBE companies in the NMSDC Network

[www.innovasolutions.com](http://www.innovasolutions.com)



## Our Journey to Becoming a Global Service Provider



<p><b>Headquartered in Atlanta</b> Privately held • 50,000+ employees and consultants • Revenue: \$3 B</p>	<p><b>24 years of delivering</b> Technology Services Talent Solutions Workforce solutions</p>	<p><b>100+ offices across the United States and Global delivery capabilities</b> from high-tech innovation centers in the US, UK, Europe, Mexico, India and Taiwan</p>	<p><b>Revenue By Region</b></p> <p>AMER – ~80% Europe – ~15% APAC – ~5%</p>	<p> One of the Largest Diversity-Owned Technology Services Companies in USA</p>
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**1100+ Active Customers Globally**



### RECOGNITION

- Best of 5 recommended Pharma and Life science solution providers in 2020 – *The Enterprise World*
- Most Innovative Company in the Payment Industry for 2020 – *Technology Era*
- One of the “top patient monitoring solution providers” for 2020 – *MD Tech Review*
- One of Largest IT Consulting Staffing firms in USA – *Staffing Industry Analysts (SIA)*
- Preferred IT Services Vendor for a global Telecom major’s CIO program since 2019
- Certified MBE and Corporate Plus®
- Member of the National Minority Supplier Development Council

# End-to-End Service Provider, Beyond Technology Services



**50,000+ Strong Globally**

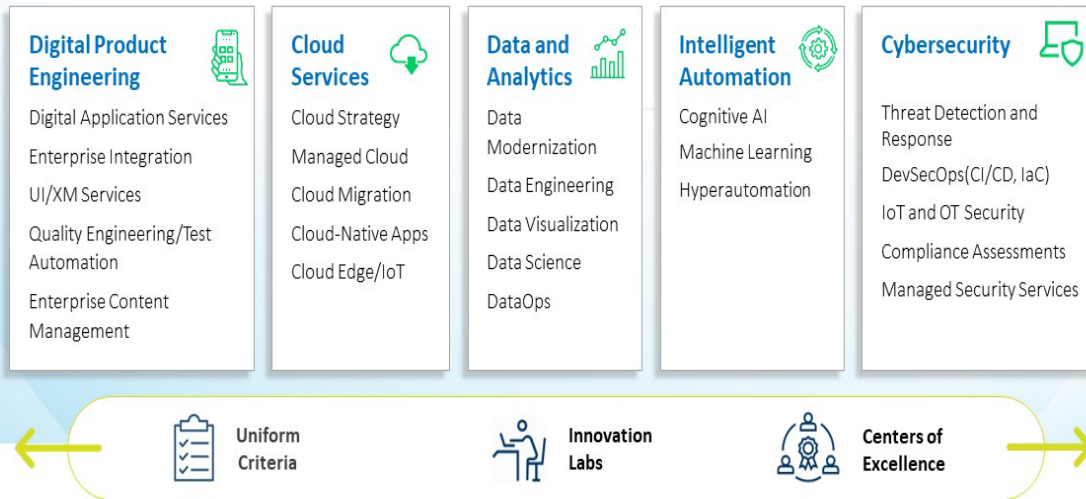
 <b>Technology Services</b>	 <b>Contingent Workforce Acquisition Solutions</b>	<b>VOLT</b> <b>Commercial and Professional Staffing Solutions</b>
<ul style="list-style-type: none"> <li>• Digital Product Engineering</li> <li>• Cloud Services</li> <li>• Data and Analytics</li> <li>• Intelligent Automation</li> <li>• Cybersecurity</li> <li>• Talent Solutions</li> <li>• Managed Services</li> <li>• BPO</li> </ul>	<ul style="list-style-type: none"> <li>• MSP</li> <li>• RPO</li> <li>• Statement of Work (SOW)</li> <li>• Direct Sourcing</li> <li>• Independent Contractor Compliance</li> <li>• Payrolling</li> </ul>	<ul style="list-style-type: none"> <li>• Master Vendor</li> <li>• Vendor on Premise (VOP)/ Onsite Staffing</li> <li>• Contingent Staffing/ Staff Augmentation</li> <li>• Contingent-to-Hire</li> <li>• Direct Placement</li> </ul>
www.innovasolutions.com	www.hiregenics.com	www.volt.com

# Empowering Businesses With Precise Capabilities



<b>Industry Presence</b>	Communication, Media and Technology Transportation, Travel & Hospitality	Banking and Financial Services CPG & Retail	Healthcare, Insurance and Life Sciences Manufacturing	Public Sector Energy	
<b>Technology Offerings</b>	Digital Product Engineering	Data and Analytics	Cloud Services	Intelligent Automation	Cybersecurity
<b>Engagement Models</b>	Consulting   SOW Projects   Talent Solutions   Build Operate Transfer   Managed Services				
<b>Accelerators/Platforms</b>	<ul style="list-style-type: none"> <li>• Cloud Ecosystem Management (Digital Architect)</li> </ul>	<ul style="list-style-type: none"> <li>• Payments (Smart Edge)</li> </ul>	<ul style="list-style-type: none"> <li>• Order to Cash (CPQ)</li> </ul>	<ul style="list-style-type: none"> <li>• Data Sciences (iDsp)</li> </ul>	<ul style="list-style-type: none"> <li>• Quality Engineering (RAFT)</li> </ul>
<b>Partner Ecosystem</b>					

# Technology Service and Solution Offerings

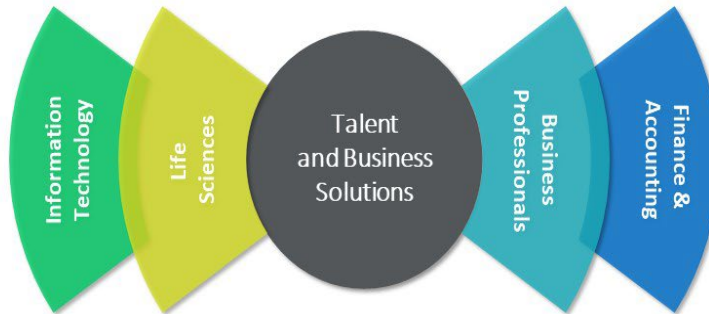


Our services are supported by corresponding **Centers of Excellence that provide accelerators** in the form of frameworks, tools, templates, reusable scripts and components, and best practices that enable quicker delivery with higher quality and lower cost.

# Our Accelerators, Platforms and Solutions Help Drive Transformation



# On-Demand Talent Solutions to Accelerate Your Business Goals



Over **1000** Recruiters Servicing and Growing Contingent Workforce Programs across Fortune 500 and mid-market customers.

**SIA**  
4<sup>th</sup> Largest IT Staffing Company  
One of the Largest Diversity-Owned Technology Services Companies in USA



**BEST Staffing**  
2020 ClearlyRated® Best of Staffing™ Client Diamond Award Winner

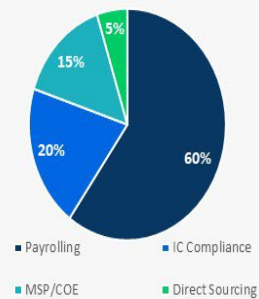
# Workforce Management Solutions, Beyond IT



-  Employer of Record - Payrolling
-  Agent of Record – IC Compliance
-  Direct Sourcing
-  Managed Service Program 4.0 (MSP-COE)

Management of contract workers exceeds 12,000 weekly

Resource Allocation by Solution Type



## Strategic Go-To-Market Partnerships

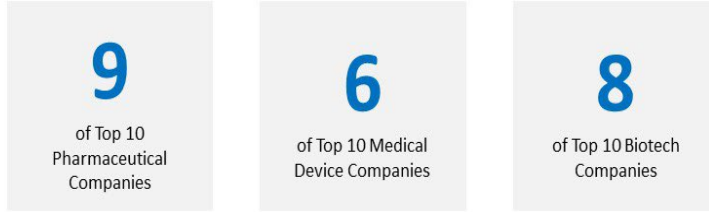



## Healthcare



<b>25</b> Years In Healthcare	<b>1000+</b> Healthcare Engagements	<b>100+</b> Integrated Delivery Networks	<b>200+</b> Healthcare Customers
			<b>5.5K+</b> Team Strength
			<b>250+</b> Solution Architects
<b>25+</b> Digital Health Partners	<b>20+</b> Payers	<b>100+</b> Providers	<b>100+</b> Product Managers
			<b>300+</b> Integration & Interoperability Specialists
			<b>600+</b> Data & Analytics Specialists

# Life Sciences



# Insurance



# Banking and Financial Services



**5**

Top 5 Out Of 10 Asset Management Companies As Customers Globally

**3**

Top 3 Out Of 5 Banks As Customers Globally

**1**

Largest Us Bank As Customer

**75+**

Customers



**2.2K+**

Team Strength



**70+**

Solution Architects



**500+**

Operations Experts



**150+**

SMEs/Business Analysts

# Communications, Media Technology & Entertainment



**10**

Work With 10 Of Top 15 Communications Companies In The World

**1**

#1 It Programming Vendor On The Non-CIO Program At A Global CMT Major



**50+**

CMT Customers



**1.5K+**

Team across USA, Europe, Mexico, and India



**50+**

Solution Architects



**100+**

SMEs/Business Analysts

**1**

Trusted Global Supplier Of Non-it Staffing Services For One Of The Most Popular Diversified Entertainment Companies In The World

**1**

Work With The Largest Business And Employment-oriented Online Services In The World

### OUR CMT COMPETENCIES

Consulting Services | Implementation Services | Managed Services

**Cleared Resources with Security Clearance**

**Solutions** - Digital Architect (ODA), Configure, Price Quote (CPQ)

Cloud, Mobile, CRM, Data Management, Automation, BI, Cyber Security

# Retail & CPG, Manufacturing, Transportation, Travel & Hospitality



<h2>1</h2> <p>World's Leading Furniture Retailer As Customer</p>	<h2>1</h2> <p>World's Largest Carbonated Soft Drink Brand As Customer</p>	<h2>1</h2> <p>World's Largest Aerospace Company As Customer</p>	<b>RMT</b>
			<ul style="list-style-type: none"> <li>• CPG &amp; Retail</li> <li>• Manufacturing</li> <li>• Energy</li> <li>• Transportation, Travel &amp; Hospitality</li> </ul>



**4** Industries



**4.5K+** Team Strength



**200+** SMEs

# Public Sector



<h2>50</h2> <p>OVER 50 PUBLIC SECTOR AGENCIES AS CLIENTS</p>	<h2>25</h2> <p>OVER 25 YEARS OF SERVING THE PUBLIC SECTOR</p>	<p><b>EXPERTISE IN</b></p> <p>INFORMATION SHARING PORTALS CROSS AGENCY COLLABORATION IDENTITY AND PRIVACY MANAGEMENT DATA QUALITY MANAGEMENT</p>	<p><b>STANDARDS</b></p> <p>NATIONAL INFORMATION EXCHANGE MODEL (NIEM) GLOBAL FEDERATED IDENTITY AND PRIVILEGE MANAGEMENT (GFIPM) SECURITY FRAMEWORK</p>	<p><b>Success Stories</b></p> <ul style="list-style-type: none"> <li>• Nebraska Criminal Justice Information System (NCJIS)</li> <li>• State of Kansas – Court Filing and Data Submission</li> <li>• Connecticut Information Sharing System (CISS)</li> <li>• The Wyoming Criminal History Records System (WyCHRIS)</li> </ul>
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## Public Sector Clients

State of Alabama | Commonwealth of Kentucky | Eaton County, Michigan | State of Kansas | State of Arizona | Las Vegas Metropolitan Police Department | Lexington-Fayette Urban County Government | Louisville Metro | Barry County, Michigan | Maricopa County, Arizona | City of Auburn Hills, Michigan | State of Michigan | City of Farmington, Minnesota | City of Glendale, Arizona | Michigan State Court Administrative Office | City of Goodyear, Arizona | City of Jackson, Michigan | State of Georgia | State of Colorado | City of Lansing, Michigan | State of North Carolina | State of Indiana | City of Lee's Summit, Missouri | State of Iowa | City of Livonia, Michigan | City of Midland, Texas | City of Oak Park, Michigan | State of Nebraska | City of Oakland, California | State of Nevada | City of Omaha, Nebraska | State of Oklahoma | City of Owosso, Michigan | State of South Dakota | City of Peoria, Arizona | State of Washington | City of Phoenix, Arizona | City of Sterling Heights, Michigan | City of Xenia, Ohio | Clark County, Nevada | State of Missouri | State of Wyoming | Wake County, North Carolina | State of Utah



# Success Stories



<p>The largest provider of revenue and payment cycle management that connects payers, providers, and patients in the U.S. healthcare system</p>	<p>One of the largest asset managers in the world with US\$1.4 trillion in assets under management (AUM) on behalf of private, professional and institutional investors</p>	<p>American multinational consumer credit reporting agency and one among the three largest consumer credit reporting agencies in the world</p>
<p>Relationship since <b>2016</b> Presence in USA, India, and Taiwan</p>	<p>Relationship since <b>2002</b> Presence in USA and India</p>	<p>Relationship since <b>2019</b> #1 vendor in the staffing side and a preferred partner for solutions; presence in India</p>
<p>Enabled a strong <b>800+</b> global engineering team over a period of 5 years</p>	<p>Setup highly qualified Product Engineering and Data Science team (<b>100+ staff, 25%+ PhDs, avg Exp 15+yrs</b>)</p>	<p>Executing <b>multiple strategic projects</b> in 2022</p>
<p>Influenced <b>\$1B+</b> revenue; Delivered <b>25% ROI</b> to Customer</p>	<p>Portfolio coverage increased <b>10 times</b> compared to the manual process</p>	<p><b>87%</b> improvement in time to market compared to similar projects</p>
<p>Submitted <b>12 patents</b> across multiple disciplines</p>	<p>Reduced operational costs by more than <b>30% (Annual)</b></p>	<p><b>95%</b> Improvement in business productivity</p>
<p><b>Over 1200</b> Feature implementations and releases; enabled <b>70%</b> automation across projects</p>	<p>Net Annual savings of <b>\$1M</b> &amp; ROI of <b>2x</b> in one year</p>	

# Success Stories



<p>American multinational telecommunications conglomerate and the largest wireless carrier in the United States</p>	<p>One of the largest providers of digital services and communication in Europe</p>
<p>Relationship since <b>2015</b> Presence in USA and India</p>	<p>Relationship since 2000 <b>Diamond Supplier</b> (Tier 1 supplier) since 2010</p>
<p><b>Preferred Vendor</b> for the CIO program since 2019</p>	<p><b>150+ team</b> in IT / Telecom / Construction - Engineering</p>
<p><b>600+</b> consultants that have successfully delivered <b>70+ SOWs/400+ projects</b> in End-End Product Engineering, Legacy Migrations, Data Management and Integrations, Cloud and DevOps Transformation, Implementing AI and RPA.</p>	<p>Built a <b>team of 50+</b> for the study and drawing of fixed telecom network</p>



## Our Values, Culture & Mission

One of the Largest Diversity & Minority Owned Technology Services Companies in USA

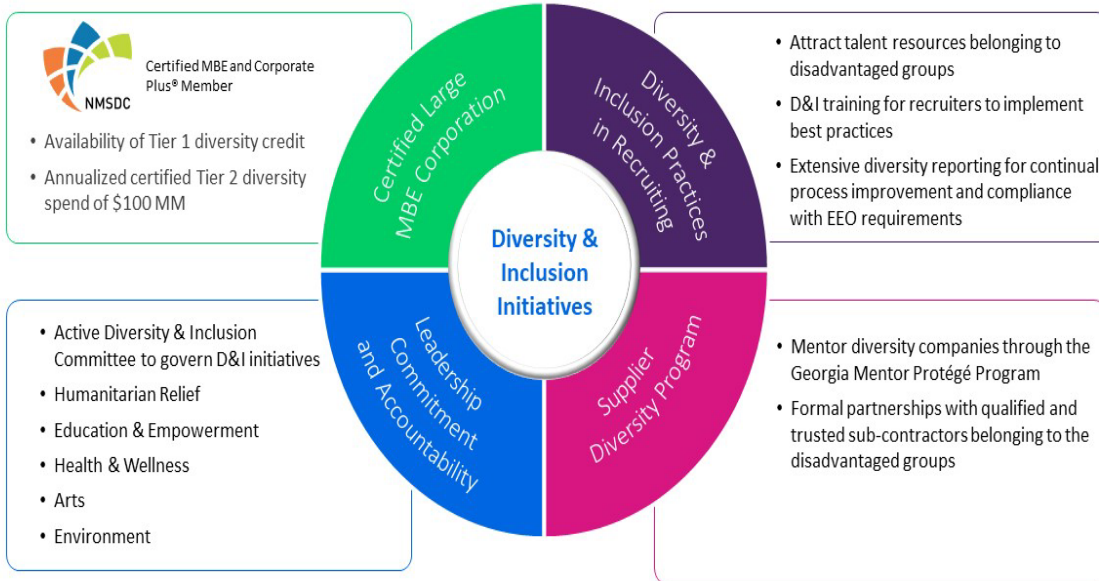


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## Commitment to Diversity and Inclusion



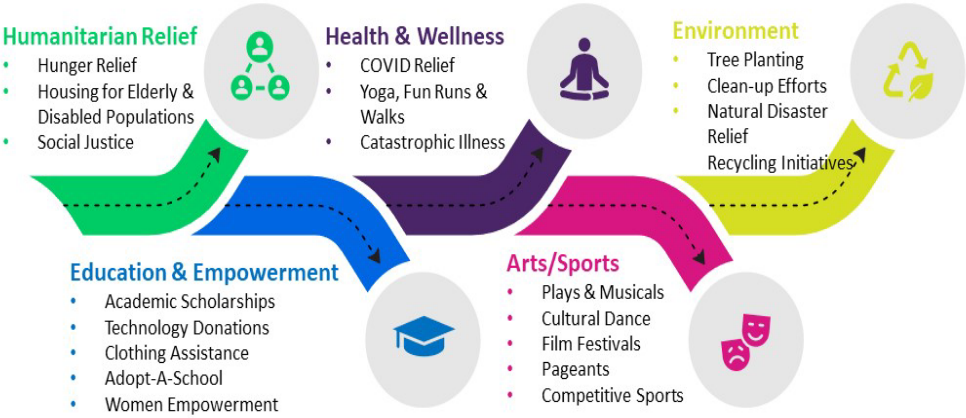
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# Community Outreach and Corporate Giving



ACS strongly believes in giving back to the communities in which we live and work. Through the ACS Foundation, our employees enthusiastically work to support communities where we can make a difference. Our initiatives run locally, nationally, and globally.





Thank You

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## Strategics Partnerships & Acquisitions Driving Growth

